



Market Trend Report

3rd quarter 2013

RAW HIDES AND SKINS

The 3rd quarter has shown further growth of prices of **bovine** hides and skins, with American origins to represent the only meaningful exception. Calf skins prices have displayed the highest increase.

Stability prevailing for **sheep and goats**.

SUPPLIERS

The **tanning industry** continues to show positive results on average in seasonal sales, but the trend appears less bright than the first half of the year. Greater dynamism of bovine leather segment (especially calves) as compared to sheep and goats, while, among the destination uses, the demand is lively especially for car interiors and leather.

For **accessories, components and alternative material**, the summer quarter recorded a moderate seasonal increase, higher than average for textiles/synthetics and metal accessories. General decline in the short term.

CLIENTS

Positive results of the **footwear industry** in all major producing countries of the EU; except for Spain, which showed little movements. Slight drop for the Chinese exports, upward trend for the Indian and Brazilian ones.

European **leather goods** on the rise, led by the Italians, followed by the Iberians. Growth also in Germany and the UK, while in France turnover is slightly decreasing. In Asia, positive performance of Chinese and Indian exports.

General stagnation for **leather clothing**. Italy, the UK and France performed better than the average, whilst Spain and Germany reported some seasonal decline. Production drops in the Middle East, increases of Asian exports.

In Europe no significant change in the difficult situation of **upholstered furniture**, with only a marginal improvement in export. Increase in U.S. orders and renewed interest in quality furniture in China.

For the **automotive** industry, still negative trend for EU car registrations, with some recovery in the short term (but not for Italy). Growth in the Asian region and the Americas.